

**Region:** West

**Position:** Executive – Licensing

**Location:** Mumbai, Pune, Goa

**Total Positions:** 06

**Job Responsibilities:**

1. Market the concept of obtaining licenses for commercial use of music contents/ sound track & collect license fees as per the provisions under Copyright Act 1957
2. Responsible for monetizing public performance license for the assigned territory
3. Engage with all the commercial establishments where music is used
4. Track event updates across social media platforms and online portals & engage with existing and potential clients for licensing

**Qualification:** Graduate

**Experience:** 3-4 years of Sales Experience

**Other Attributes:** Good communication, Presentable Personality, In depth knowledge of the mentioned territory

**Age Group:** 23-27 years

**Preferred Industry:** Media & Entertainment / Retail / FMCG / Telecom / F&B